

Nick Brown

“As managers, directors and leaders our effectiveness is achieved rarely through individual effort but more often through the talents of the colleagues we work with and assemble into teams.”

The identification and nurturing of individual and collective abilities in teams has been a key driver in my career. Supporting other leaders and emerging leaders, in what can be a lonely enterprise, is what has drawn me to coaching. Helping others achieve their true potential and effectiveness, as leaders, is my goal.



Experience

Nick has almost 40 years' experience in the transport, travel and infrastructure sector spanning both UK and global markets and across both the public and private sectors. After graduating from St. Catharine's College, Cambridge he joined British Rail, his first role being platform supervisor at Cambridge! Having progressed through the managerial ranks, Nick, by the time he was 35, was in a board leadership position at the time of privatisation. This rapidly led him to becoming Managing Director and then Chief Executive of a range of train and bus companies and subsequently divisional director for National Express Group PLC across the UK.

To further develop his career, he joined Serco Group PLC widening his experience both corporately and internationally. With responsibility for rail, highways and air traffic control businesses his cross-cultural responsibility encompassed the UK, Middle East and Australasia and saw him leading prestigious projects including the Dubai Metro and the first London Cycle Hire scheme.

In 2012 Nick embarked on a successful interim career including extensive periods with Balfour Beatty, leading Shakespeares, a medium-size Midlands law firm, and ultimately joining Transport for London and then Go-Ahead Group PLC.

At Transport for London Nick was appointed firstly, as Chief Operating Officer and subsequently Managing Director of London Underground steering the organisation through a period of extensive cultural and organisational change including major industrial relations challenges around new customer service models at stations, the introduction of Night Tube and the Deep Tube investment programme, as well as delivering service reliability ahead of target.

He subsequently joined Go-Ahead/Keolis to help address the significant and intractable industrial relations and operational issues involving on-train staffing affecting rail services in the south east of England. Working closely with stakeholders, industry and civil service colleagues he secured a very positive outcome and resolved the dispute which later formed the template for the industry.

Education, Qualifications, Professional Positions

Chairman, Urban Growth Company. June 2016.
Solihull MBC, Greater Birmingham and Solihull LEP and West Midlands Combined Authority.

Chairman, Network Rail System Operator Advisory Board. September 2018.
Network Rail.

Adviser, David Macbrayne Ltd. Ferry and Shipping services. October 2014

MA in Geography, St. Catharine's College Cambridge.

INSEAD Advanced Management Programme.

Harvard Business School: Company Leadership Development Programme.

Professional Certificate in Coaching, Henley Business School. Concluding January 2019.

Fellow Chartered Institute of Logistics and Transport

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